

106 MID-SIZE COMPANIES WITH MOMENTUM

A

<u>ACRONIS</u> • BOSTON, MA Storage management solutions for mission-critical applications

<u>ACTIFIO</u> • BOSTON, MA Enterprise copy data virtualization platform

<u>AIRBNB</u> • SAN FRANCISCO, CA Marketplace for people to list and book accommodations

<u>APPDYNAMICS</u> • SAN FRANCISCO, CA Application performance management solutions for highly distributed applications

<u>APPTIO</u> • SEATTLE, WA SaaS-based Technology Business Management solutions for the IT field

ATLASSIAN • SAN FRANCISCO, CA Collaboration software for teams

<u>AUTOMATTIC</u> • SAN FRANCISCO, CA Web development corporation, including Wordpress blog publishing platform

<u>AVVO</u> • SEATTLE, WA Legal marketplace, directory, and question and answer forum

<u>BIRCHBOX</u> • NEW YORK, NY Discovery commerce platform for beauty products

<u>BIT9</u> • BOSTON, MA Endpoint and server security

BITTORRENT • SAN FRANCISCO, CA Protocol for internet file transfer

BLUE APRON • NEW YORK, NY Grocery delivery service company

<u>BONOBOS</u> • NEW YORK, NY E-commerce driven clothing brand

<u>BOX</u> • LOS ALTOS, CA Enterprise file sharing and cloud content management service

CHARTBOOST • SAN FRANCISCO, CA

Platform for game developers to market their products

<u>CIPHERCLOUD</u> • SAN JOSE, CA Cloud information protection solutions for enterprises

<u>CLEARSLIDE</u> • SAN FRANCISCO, CA Web based sales communications platform

<u>CLOUDERA</u> • PALO ALTO, CA Apache Hadoop-based software and training

<u>CLOUDFLARE</u> • SAN FRANCISCO, CA Content delivery network and distributed domain name server service

<u>CODE42 SOFTWARE</u> • MINNEAPOLIS, MN Management, backup, storage and protection of digital content

DATASTAX • SANTA CLARA, CA Distributed database technology built on Cassandra

<u>DELPHIX</u> • SAN FRANCISCO, CA Software to provision, manage, and refresh databases

DOCUSIGN • SAN FRANCISCO, CA Cloud-based e-signature technology for signing documents online

<u>DROBO</u> • SAN JOSE, CA External storage devices for computers for businesses and enterprises

<u>DROPBOX</u> • SAN FRANCISCO, CA File-hosting and storage service

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ELANCE-ODESK • MOUNTAIN VIEW, CA Online staffing marketplace connecting freelancers with jobs

ELASTICSEARCH • LOS ALTOS, CA Advanced open source search and analytics engine

ETSY • NEW YORK, NY Online marketplace for handmade and vintage items

EVENTBRITE • SAN FRANCISCO, CA Online marketplace for events

EVERNOTE • REDWOOD CITY, CA

Cross-device personal digital workspace

<u>FANATICS</u> • JACKSONVILLE, FL Online retailer of officially licensed merchandise for sports leagues

FLIPBOARD • PALO ALTO, CA Digital social magazine for mobile

FOURSQUARE • NEW YORK, NY

Location-based social network

G

<u>GIGYA</u> • MOUNTAIN VIEW, CA Software to consolidate and manage consumer identity and behavior data

<u>GITHUB</u> • SAN FRANCISCO, CA Git repository and social nework for engineers

<u>GLASSDOOR</u> • MILL VALLEY, CA Job, salary, and benefit review platform for job seekers

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HOOTSUITE • VANCOUVER, CANADA Enterprise social media relationship platform

HORTONWORKS • PALO ALTO, CA Apache Hadoop software and services

HOTELTONIGHT • SAN FRANCISCO, CA Mobile hotel same-day booking application

HOUZZ • PALO ALTO, CA Online platform for home interior design

INFLECTION • **REDWOOD CITY, CA** Big data platform for finding public documents

JASPER WIRELESS • MOUNTAIN VIEW, CA Solutions to enable operational automation for mobile operators

<u>JUMIO</u> • PALO ALTO, CA Enterprise credit card payments validation and ID verification products

<u>JUSTFAB</u> • LOS ANGELES, CA Online fashion retailer offering personalized shopping experiences by subscription

<u>KABAM</u> • SAN FRANCISCO, CA Mobile gaming company developing free-to-play core games

LATTICE ENGINES • SAN MATEO, CA Cloud-based, data-driven applications for marketing and sales activities

LITHIUM TECHNOLOGIES • SAN FRANCISCO, CA Enterprise SaaS for social customer management

LOOKOUT • SAN FRANCISCO, CA

Mobile protection applications

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LUMOSITY • SAN FRANCISCO, CA

Online brain training programs

LYNDA • SANTA BARBARA, CA Online learning with video tutorials

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MAPR TECHNOLOGIES • SAN JOSE, CA Enterprise-grade, big data platform

MARKLOGIC • SAN CARLOS, CA Software solutions for handling big data applications

MEDALLIA • PALO ALTO, CA SaaS-based customer experience management systems

<u>METASWITCH NETWORKS</u> • SAN FRANCISCO, CA Technologies that migrate communication networks to open architectures

MINTED • SAN FRANCISCO, CA Crowdsourced graphic designs and content

MIXPANEL • SAN FRANCISCO, CA Mobile behavior analytics platform

MONGO DB • NEW YORK, NY NoSQL and big data database

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<u>NASTYGAL</u> • LOS ANGELES, CA Online fashion destination that sells vintage clothing, shoes and accessories

<u>NEW RELIC</u> • SAN FRANCISCO, CA SaaS-based analytics platform for app performance management

<u>NUTANIX</u> • SAN JOSE, CA Virtualized datacenter platform

OKTA • SAN FRANCISCO, CA

Identity management service for the enterprise

<u>ONE KINGS LANE</u> • SAN FRANCISCO, CA Flash sales site for home décor, furnishings, and accessories

ONE MEDICAL GROUP • SAN FRANCISCO, CA Employee wellness assessment and physician primary care services

<u>OPTIMIZELY</u> • SAN FRANCISCO, CA Software platform enabling A/B and multivariate testing

<u>PENTAHO</u> • ORLANDO, FL Big data integration and analytics platform

P

<u>PINTEREST</u> • SAN FRANCISCO, CA

Social bookmarking site that visually showcases user interests

<u>PLEX SYSTEMS</u> • DETROIT, MI Cloud-based enterprise resource planning technology

<u>POPSUGAR</u> • SAN FRANCISCO, CA Content publication network specializing in entertainment, fashion, parenting, fitness and food

<u>PREZI</u> • SAN FRANCISCO, CA Cloud-based presentation platform

<u>PUPPET LABS</u> • PORTLAND, OR Information technology automation software

<u>PURE STORAGE</u> • MOUNTAIN VIEW, CA All-flash enterprise storage systems

QUALTRICS • PROVO, UT SaaS insight and survey platform

QUANTCAST • SAN FRANCISCO, CA Digital advertising company for marketers

<u>RAPID7</u> • BOSTON, MA Risk Management Software, IT security data, and analytics solutions

<u>REDFIN</u> • SEATTLE, WA Real estate search and brokerage services

<u>REPUTATION.COM</u> • REDWOOD CITY, CA Enterprise reputation management

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<u>SENDGRID</u> • DENVER, CO Cloud-based enterprise email delivery service

<u>SIMPLIVITY</u> • BOSTON, MA IT infrastructure platform

<u>SNAPCHAT</u> • LOS ANGELES, CA Photo and video messaging app

<u>SONOS</u> • SANTA BARBARA, CA Wireless home multi-room music systems

<u>SOUNDCLOUD</u> • SAN FRANCISCO, CA Online audio distribution platform for musicians and listeners

<u>SPOTIFY</u> • NEW YORK, NY On-demand music streaming service

SQUARE • SAN FRANCISCO, CA Merchant services aggregator and mobile payments

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SQUARESPACE • NEW YORK, NY

Consumer focused online publishing tools

STITCH FIX • SAN FRANCISCO, CA Personal styling platform

<u>STRIPE</u> • SAN FRANCISCO, CA APIs and tools enabling businesses to accept online payments

<u>SUMO LOGIC</u> • REDWOOD CITY, CA Cloud-based log management and analytics

<u>SURVEYMONKEY</u> • PALO ALTO, CA Cloud-based online survey and questionnaire tool

T

TANIUM • BERKELEY, CA Enterprise security and systems management solution

TEESPRING • BOSTON, MA Platform for crowdfunding custom apparel

TELLAPART • BURLINGAME, CA Predictive customer analytics platform

<u>TENABLE NETWORK SECURITY</u> • BALTIMORE, MD Unified security monitoring solutions for enterprise networks

THINK FINANCE • DALLAS, TX Online financial products for underbanked consumers

THREDUP • SAN FRANCISCO, CA Online consignment shop

<u>TILT</u> • SAN FRANCISCO,CA Group-funding platform for non-profit organizations and activities

TRIALPAY • MOUNTAIN VIEW, CA Offer-based payments platform

TUNEIN • PALO ALTO, CA Audio streaming service for online radio, talkshows, and news

<u>TWILIO</u> • SAN FRANCISCO, CA Voice, VoIP and SMS APIs

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<u>UBER</u> • SAN FRANCISCO, CA Mobile app connecting passengers with drivers for hire

<u>VOX MEDIA</u> • WASHINGTON, D.C. Online publisher focused on sports, personal technology and gaming

WARBY PARKER • NEW YORK, NY

Vintage-inspired eyeglasses and sunglasses

WEEBLY • SAN FRANCISCO, CA

Website and online store creation tools

WEWORK • NEW YORK, NY

Shared space community offering workspace, amenities, services, community, and support

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ZENEFITS • SAN FRANCISCO, CA Enterprise platform for company HR needs

ZSCALER • SAN JOSE, CA Cloud-delivered security services

ZUORA • FOSTER CITY, CA Enterprise subscription billing and management